

# Tenth Annual Seminar for Judges

13 February 2026



## Judging Challenges -- Old and New





## Promotes Ferrari originality and authenticity

- Encourage originality - cannot be replaced and is the gold standard
- Encourage authenticity - original materials together with craftsmanship that embodies the attributes of the original
- Continually learn and refine the guidelines as the knowledge base of Ferrari attributes grows.
- Continually improve judging quality and consistency
- Research, collaborate, and share information on Ferraris

# IAC/PFA

- IAC/PFA is an independent council of about 20 Ferrari experts who establish rules and guidelines for judging

- Primary objectives:

- Encourage originality and authenticity of Ferraris
- Provide general guidance and specific rules where needed
- Communicate to the Ferrari community

David Eichenbaum: Chairman of the International Advisory Council for the Preservation of the Ferrari Automobile (IAC/PFA)

# Judging Quality is Essential

*The quality of the judging is directly related to your team's knowledge of the cars you judge.*

*Preparation before the show is essential – you cannot “wing it”*

*You must KNOW what is correct and the judging rules  
Otherwise, you are just looking at cosmetics*

*Note: New judges must take an open book quiz on judging rules*

# **Entrant Expectations from Judging**

- **Consistency achieved using:**
  - **Judging Guidelines, deduction guidelines, list of prior decisions, and training. Technical competence.**
- **Fairness**
  - **Platino for achieving a standard of excellence – allows flexibility**
  - **Major awards process is thorough and fair.**
- **Feedback of results to the entrant**
- **Show courtesy, appreciation, and respect for entrants and their cars.**
  - **Listen to the entrant.**
- **Entrants should have fun and feel their car was fairly judged.**

# **Follow the Standard Judging Field Protocol**

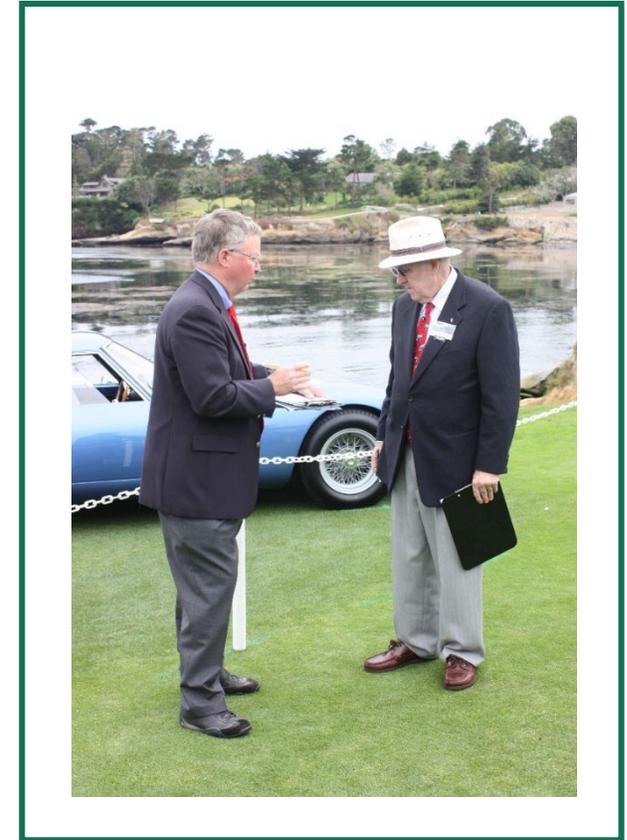
- 1. Introduce team. Thank the owner.**
- 2. Give opportunity for owner to speak – what is special/unusual? Documentation?**
- 3. Walk around car while closed**
- 4. Ask owner to open car doors, hood, trunk – begin judging**
- 5. Owner start engine/operate car – conduct operability checks w/judges front and rear**
- 6. Interior judge directs operation of car. Use hand signals**
- 7. Owner stop engine (turn off lights!)**
- 8. Complete judging, inform entrant of operational failures (if any).**
- 9. Thank the owner for bringing car**
- 11. Team withdraw to compare notes / agree on score.**

# Keeping on Time – *preparation is key!*

- Equal time - no more than 15-20 minutes per car – regardless of the number of cars
- Designate one person to keep time.

Example: If you have 7 cars in your class,  
how much time do you have?

*5 minutes - walk out, 7 x 20 minutes/car = 140 minutes, 5 minutes - walk back, 20 minutes to consolidate scores. 170 minutes < 3 hours*



*What happens when you  
get behind*

***So, why does it take over 3 hours to judge 4 cars? Judges not prepared?***



# From Score Sheets -- Missing/Incorrect Information

From the Notes	Deduction
<i>A/C not cold</i>	- ½      S/B 0 (flow test only)
<i>Carpet pile too thick</i>	- 1      S/B ½ (per guidelines)
<i>Missing owner's manual</i>	No deduction – no explanation???
<i>Wear on edge of paddle shifter</i>	- ½      Normal wear. Cosmetic desperation?
<i>Exhaust tip NOR (on 599)</i>	No deduction. Why not???
Both tail lights loose, taped up	- ½      S/B ½ point for each (guideline)
<i>Incorrect speedometer</i>	- ½      S/B -1 (per guidelines)
<i>License plate light INOP. No rear lights.</i>	No deductions. Why not???
<i>Fog lights not operational</i>	No deduction. Why not?

**No common-sense check by judge and CCJ?**

# The Law of Judging Proportionality

**Use the Guidance on Suggested Deductions,  
moderated by sense of overall Proportionality**

- **“Paint” is 3 points** - if no paint (primer), then it is a 3 point deduction. If 6 minor flaws (- ½ each), but overall paint is not bad, should you take off 3 points?
- **“Glass” is 2 points** – if missing all glass, take off 2 points. If significant delamination (- ½), scratch in a side window (- 1/2) and minor chip in the windshield (- ½). Should you take off 1 ½ points?
- **“Cooling system” is 3 points** – if the coolant tank cap is NOR (- ½), two clamps are NOR (- 1), and missing a sticker (-1/2). Should you take off 2 points?
- **“Tools” 4 points** – if 3 missing/incorrect tools, should you take off 3 of the 4 points? See Guidance on deductions.

A	HEADLINER	2
B	UPHOLSTERY Seats, Console, Door & Shelf Panels	4
C	CARPET Pedals & Shifter	3
D	DASHBOARD Instruments & Components Condition	3
E	STEERING WHEEL, Levers, Controls, Column	2
F	TRIM & EMBLEMS	2
G	TRUNK Carpet, Paint, Decals, Hardware Originality	2
H	TOOLS, Spare, Manual, Pouch, Jack, Window crank	4

# Routine Replacement Items

*Spark plugs, filters, battery, window glass, exhausts, rubber wiper blades, water hoses, brake hoses and tires. Must “conform to the general appearance, characteristics, and size of the original”.*

Glass: does not have to be original nor have the “bug”

Hoses and accessory belts: proper materials similar to originals. Remove brand names (unless actually original)

Exhaust – must have correct look of an original (older cars)

Tires – correct size/profile

Distributor caps – must be correct color and close to original

Factory authorized replacement – must be “genuine”..

# What If an Operational Check Fails During Judging?

**Why are we talking about this again?**

*If there is a malfunction of any kind, the owner or representative will be given a chance to correct the fault while judging the next car.*

*What do you do?*

1. Inform the person showing the car of the problem.
2. Complete judging the car.
3. Inform the person showing the car they have the time it takes to judge the next car – about 15-20 minutes. Annotate the judging sheet.
4. If the item is fixed, and verified, ensure the deficiency is erased from the judging sheet.

# You must be prepared to judge your cars

- Your checklist should state what you expect to see.  
*(exhaust, tools/manual, wheels/tires, badging, possible factory accessories, documentation, etc.)*
- If not – ask the owner

***If not prepared, it is unfair to owners who have taken the time, effort and expense to prepare the car.***

# Individual Judge Preparations

1. Research from various sources. New car? Older car?  
What are the possible reference sources? IACPFA.org & FCA web site
2. Review the guidance on judging
  - Judging Guidelines, Guidance for Deductions, Past IAC/PFA decisions, Replacement Items.
  - *New Judges take an open book quiz*
3. Make a checklist to guide yourself
  - Make efficient use of limited judging time.
  - Focus on certain items/areas
  - Learn from previous judging – know historical weak areas

# Judging Preparations – what we see in Judging Teams

*It is obvious what teams are prepared and those not*

- Chief Class Judges are the key to good IAC/PFA judging. You are the leader of the team and you set the tone. But, help the CCJ if needed
- Set expectations in advance.
- Set judging assignment in advance.
- Review the recent IAC/PFA Decisions.
- Share research within team. How will this be done?
- Discuss major awards to support. Or special factors.

If you are not knowledgeable on the cars you are judging, you are looking for cosmetics. It is obvious in the results.

# RESEARCH 430s and NEWER

1. Review VIN information
2. Build sheet, order documentation. What is original on the car.  
Ferrari dealers can help.
3. Know what Genuine Accessories could be on the car.  
Should be on your checklist.

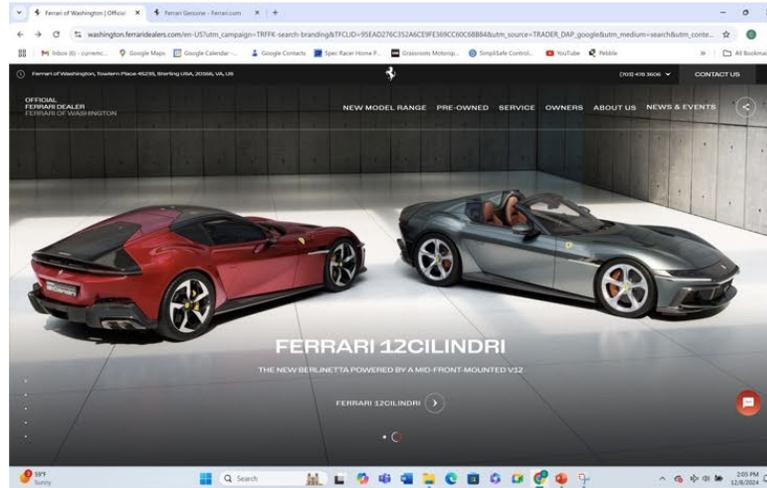
# Judging OEM As-Delivered and Post Production Accessories – *430 and newer*

- **As Delivered – source is VIN.** Must have factory documentation to validate the as-delivered configuration (build sheets, order documentation, window stickers)
- **Post Production – source Factory Genuine accessories.** We accept OEM accessories that are :
  - model specific
  - Ferrari Genuine and have a
  - Ferrari part number.

Documentation is listed in specific year/model OEM accessory catalogs on every Ferrari web site.

# Finding What is Correct

Start on Ferrari web site

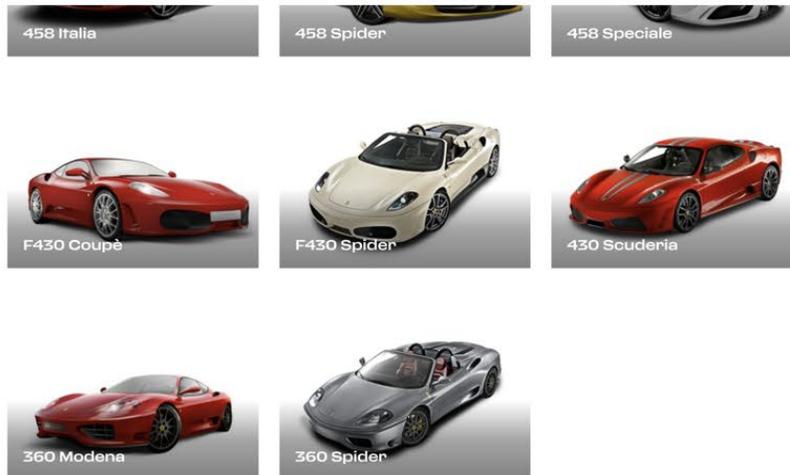


Then Select "OWNERS"

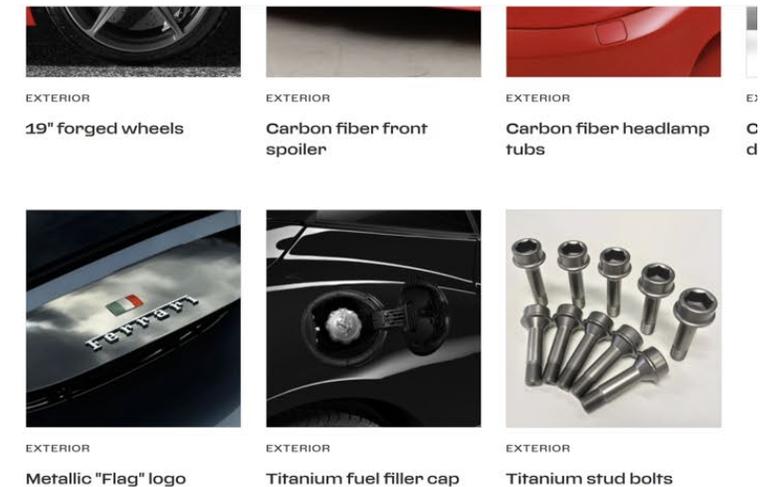
Then "Ferrari Genuine"

Then "Go to Catalog"

Select 6, 8,  
12 cylinders  
- And model



These are  
Authorized/  
Genuine  
accessories



# Acceptable Options from Ferrari web site

## F430 Coupe example



EXTERIOR

Carbon fiber headlamp  
tubs



EXTERIOR

Carbon fiber mirrors



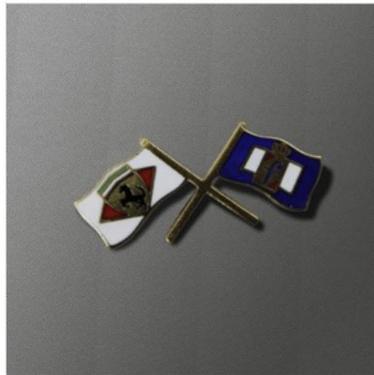
EXTERIOR

Carbon fiber rear  
bumper strip



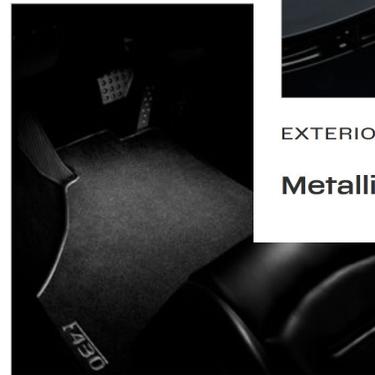
INTERIORS

Carbon fiber overmats



INTERIORS

Ferrari & Pininfarina  
logo



INTERIORS

Overmats with vehicle  
logo



EXTERIOR

Metallic "Flag" logo



EXTERIOR

Titanium fuel filler cap



EXTERIOR

Titanium stud bolts

***Find/Keep this documentation before  
judging –  
Ask for documentation if needed***

# Research for Older Cars

- Parts books, owner's manual, build sheet
- FCA and IAC/PFA web sites + Barchetta.com
- Research by serial number – e.g. Build sheets
- As built manuals (few)
- Provenance materials – pictures, history, etc.
- Input from owner/restorer

## Research and Judging Checklist – example (*Wetmore*)

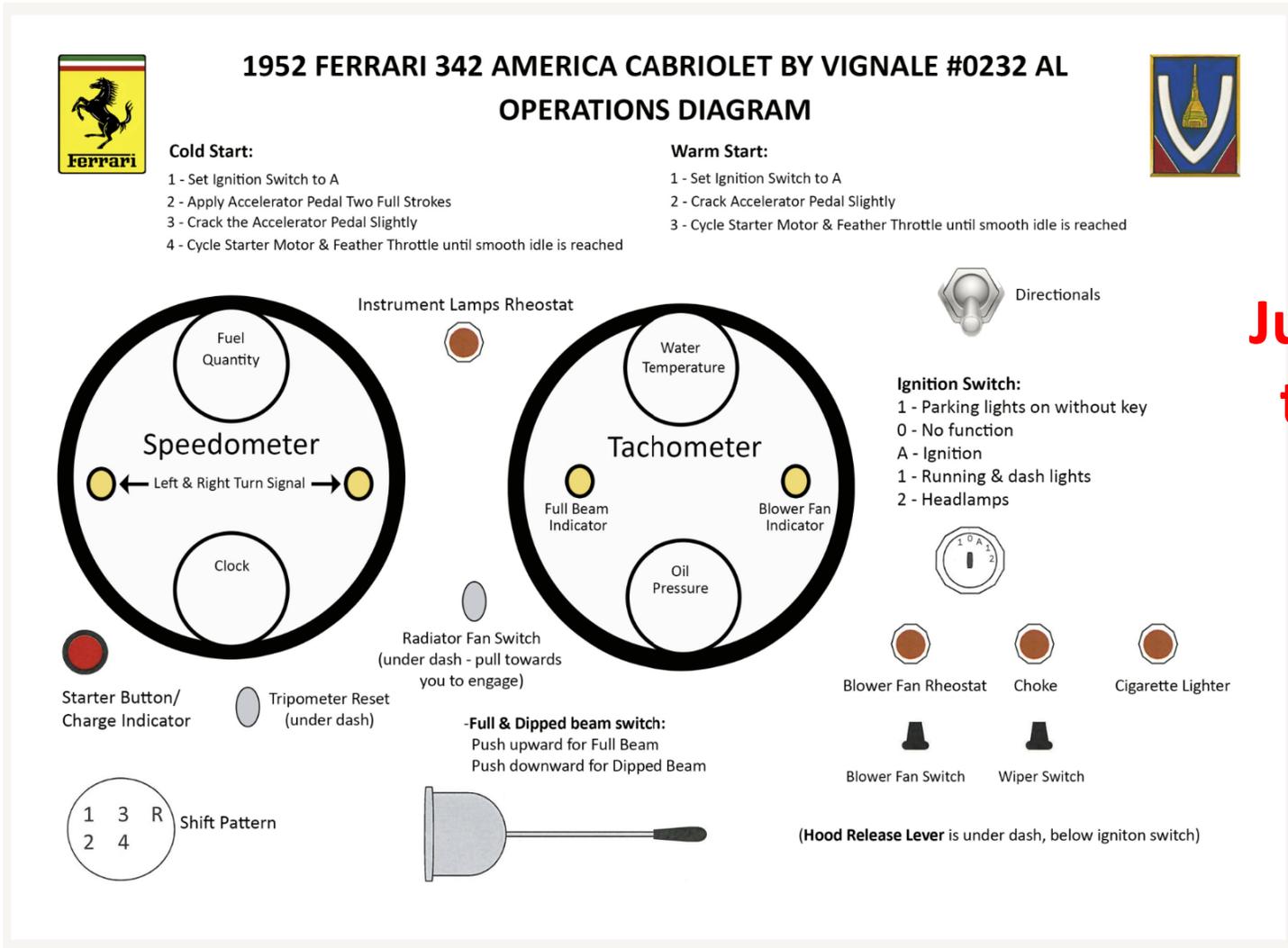
What to Inspect	What to Expect	What I Saw
Seat Upholstery Material	Blue Vinyl side bolsters - Blue canvas	
Seat Cushion Pleat Count	Ten total?	
Seat Backrest Pleat Count	Ten total?	
Seat Fastener type	Hex bolts	
Firewall/ Kick Panel upholstery	None - Expect black paint	
Floor carpeting type	None - Front of footbox may be black or silver	
Transmission tunnel color	Black - make sure it has the rubber boot for the shift lever tower - Should be gasketed with a vinyl welt cord	
Dash Panel finish	Black Wrinkle paint - secured with slotted pan head sheet metal screws	
Instruments	GTO Spec - Veglia	
Air control handles	Three red bank	

# Research and Judging Checklist – (*Gardenhour*)

## ENGINE AND CHASSIS

	Problem areas on 330 GTC/GTS	Should Be
1	Cam cover and heat shield	The cam covers and exhaust header heat shields should be black crinkle paint. The Ferrari name should be the same color and texture as the cam cover. Heat shield secured with black oxide Lobo bolts and flat washers
2	Carburetors and throttle shaft bearing	Should be four black oxide nuts and wave washers mounting each carburetor to the manifold. Black oxide nuts and washers retain throttle bell crank bearings.
3	Carburetor choke wire	Solid wire connecting the carburetors choke mechanisms. The wire is terminated in a square shape at the front carburetor.
4	Air filter breather hose and clamp	The filter breather hoses on the PVC systems should be semi clear or transparent green polyurethane tubing retained with black oxide Corbin spring clamps. Heat and age may alter the color of the tubing. Angst clamps have been seen on later cars.
5	Cheney clamps	Cheney clamps should be used for all hoses except for the heater water hose, radiator overflow hose, air filter breather hose, and the hydraulic fluid hoses from brake and clutch master cylinders.
6	Water heater hose and clamps	Water heater hoses are cloth covered or cloth covered appearance, secured with Copiglia band clamps. No printed "as made by logos" on the hose. If stickers are on the hose, should be Safta Calore sticker, not Pirelli
7	Steering column	Steering column painted satin black up to the U-joint. The U-joint should have a raw case hardened steel finish (may be clear coated to preserve finish), the

# Operating the Car – Interior Judge Checklist



Judges need something like this to check a Ferrari.

Quickly

# Judging Race Cars – authentic purpose-built competition Ferrari

## Owners must provide documentation describing the race configuration

- Judged in the configuration as they left the factory, OR to a particular race, OR as raced in the series for which they were intended.
  - Older race cars:
    - As they left the factory, OR
    - As they raced in period – owner must document
  - Newer race cars (examples): **This is hard!**
    - As they left the factory, and with sanctioning body requirements
    - Ferrari Challenge Series; 360 N-GT (*FIA, ALMS, LeMans*); 360 GT (*FIA, ALMS, Le Mans, Grand Am*);
    - SCCA

# **Major Awards Process**

# Selecting Major Awards by Chief Class Judges

*Four Platino winners are eligible for one award: “Finest 8-cylinder Ferrari”*  
What car wins?

## Special Factors “(provenance)”

1986 328 GTS

1987 355 Challenge

1988 GTB Turbo

1988 F40

- *Rarity*
- *Historical significance*
- *Engineering / Design significance*
- *Difficulty of restoration*
- *Elegance or presence*
- *Over restoration (negative)*

**This research can (mostly) be done BEFORE the show.**

# Example

## Use of special Factors

*(numbers are for illustration)*

Use 1-5

	328GTS	355 CHALLENGE	GTB TURBO	F40
RARITY	1	3	5	4
HISTORICAL SIGNIFICANCE	2	3	5	5
ENGINEERING/DESIGN SIGNIFICANCE	1	1	3	4
DIFFICULT OF RESTORATION	1	1	3	1
ELEGANCE OR PRESENCE	2	2	2	4
OVER RESTORATION				- 1/2

7

10

18

17 1/2

# Miscellaneous Items – a reminder

- Give the owner an opportunity to present his car. Anything special / unusual about the car. Thank him for providing information before the show.
- Over restoration deduction – whole car by consensus of team (no more 1 point)
- “Minor” paint chips – what is evidence of use and what is degradation?
- Tool kits – what could have come with car; don’t be dogmatic
- Look at books/manuals and tool kits. Good repros ok.
- Equal time for every car. *More time judging = more deductions. NOT fair.*
- Questionable originality – if unsure ask. If unresolved, make a note - but no deduction
- Maintain your objectivity.

# When Is a Platinum a Platinum – or Not?

*A Raw score of 96 ½ and 97 points is a very fine distinction between Platinum and not Platinum*

**Step 1: Take the holistic view of the car. Is this car really a Platino or not?**

**Step 2: Compare and agree on individual deductions within team. Should you adjust an individual mark up or down? Ensure consistent scoring.**

**Be objective, not sympathetic. Our credibility depends upon fairness.**

**Thank you for attending the 10th annual  
Seminar for Judges.**

**Questions??**

**BACKUPS**

**Use only previous charts**

# More from Your Score Sheets

From the Notes	Deduction
<i>Horn button crazed</i>	- ½ (functional, replace an original?)
<i>Valve stems dirty &amp; light corrosion</i>	- ½ (must be a near perfect Ferrari)
<i>Valve stems. Wheel scrapes of rear rim</i>	- 1 ½ (max. 3). S/B ? valve stems wrong ???
<i>Wear on edge of paddles (shifter)</i>	- ½ (evidence of being driven??)
<i>Missing Dealer Network Manual</i>	- ½ S/B 0. (Not required by Guidelines)
Blank	- 1 (under Engine Operation) for what?
<i>Sticker in engine compartment Emissions</i>	- ½ Missing, wrong ????
<i>Finish on aluminum wrong</i>	- ½ Marked on wrong car
<i>Exhaust tip NOR (on 599)</i>	No deduction. Why not????
<i>Incorrect speedometer</i>	- ½ S/B - 1

# Summary – food for thought

- The Platino award has become a widely sought measure of excellence in Ferrari automobiles.
- The IAC/PFA and judging teams are what give credibility to the Platino award.

**Are we doing as well as the reputation of the award?**

# Judging Example to Avoid -- "write to read"

Abbreviations: Should Be (SB \_\_\_\_\_) Not Original (NOR Condition, design, craftsmanship, materials, finish, etc.) Inoperative (INOP)

Name / Serial number	Comments
① NICOLO 7447	crown on crown nut on water pipe is missing (cut part of original), wrong exh tips, steering wheel is wrong has spots showing BC, carbon on sig. hat loop, idle
② EISENBERG 7785	finish on RH distributor drive, 2 alternator wiring attachment is modified, battery is too low, minor oil leak on LH bracket, missing cap nut on chain tensioner, missing mounts, no shield on exh course wrinkle on exh
③ HEFFERNAN NO SIDE PLATE	
④ LOTMAN 8011	finish on distributors - too shiny, exh. bolts in ansa should have heads to front, nuts to rear
⑤ <del>LOGANIBULL</del> 7977	After side mirror, mirror & cups + nicks on wheels, rusty, muffler has some, wrinkle paint too big, no side wrong size battery, missing cap on chain tensioner large size hole clamps wrong, inside compartment has numerous rust spots, anti-rust paint leak ↓ ↓
⑥ RAISBECK 8621	
⑦ FRANCIS 9713	Run <sup>no</sup> lights should be red; LH side after cen cover - missing piece of rear modern flasher unit flora out of adjustment, connectors (yellow-biz ones) see light + auto plus lights don't work
⑧ NEWMAN 9737	FIAMM horns, wrong color - silver instead of "red" horns
⑨ MACNEIL 9993	After production wheels, no deduction, rust from water below steering box, engine runs rough or s/b fuel line, fuel lines to short, plating on servo + roller arm top too bright + wrong color no shield on exh + wrong tips

What feedback do you provide?

The judge should rewrite / return to the Chief Class Judge and Chief Judge

# Research and Judging Checklist for “Replacement Items”

- Spark plugs
- Filters
- Battery
- Window glass
- Exhaust system (but, should be correct likeness of original)
- Rubber wiper blades – but arms must be correct
- Water hoses – reasonable facsimile acceptable
- Brake hoses
- Fuel lines – reasonable facsimile of original acceptable
- Tires – but must be correct size
- Does this need to expand?

**From Judging Guidelines: “ . . . Need not be the exact original brand or type provided that replacements conform to the general appearance, characteristics, and size of the original. Tires with the correct profile should be fitted to the original rims . . . ”**

# Judging Question:

*Situation: You are the chief class judge and the owner has requested feedback on his car.*

Scoresheet notes state:

- *Hood struts*
- *Valve stems*
- *Tubi exhaust*
- *Marker lights*
- *Line from air pump*

What feedback do you provide?