Judging Newer Ferraris

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How Are Newer Ferraris Originally Equipped?

- Multitude of regularly-available OEM trim options
 - There is almost no "standard" new Ferrari
- Further individual OEM options available
 - Almost any trim customization can be ordered
- OEM post-production accessories available
 - Ferrari has an extensive catalog
- Multitude of after-market accessories available
 - Some are similar to OEM offerings
 - Some are not available OEM

How Does a Judge Evaluate Originality?

 The best configuration documentation is a "build sheet" for each newer car

- The original window sticker is good documentation
 - Often incomplete with more extensive personalization
- Dealer correspondence from the ordering process is good documentation
- Many cars will <u>not</u> have <u>any</u> of this documentation

Research for Judging Newer Ferraris

- Limited published resources on newer series cars
 - Some international books on F430, 599, 612
 - Modern road tests often have images of basic newer cars
- Reasonable to ask for Resources from Local Dealer
 - Model Product Information
- Internet Images and Information by Serial Number (s/n)
 - Always search for cars in-class by s/n regardless of the age of the cars
 - Modern cars change owners frequently and have internet presence
- Try to gain experience by viewing modern cars locally

Marking for condition

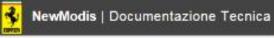
- Condition is the most frequent deduction on the newer cars
- Is legitimate if the detail cannot perform it's original function or
- Has deteriorated to worn and tired
- Or does not approximate the finish, details and appearance of the originally delivered item
 - Is "seat bolster wear" a legitimate deduction?
 - Is "peeling stickers" a legitimate deduction?
 - Is "road rash" or a similar term a legitimate deduction?
- Restoration of the newer cars is rarely an issue in 2018

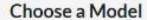
"Build Sheet"

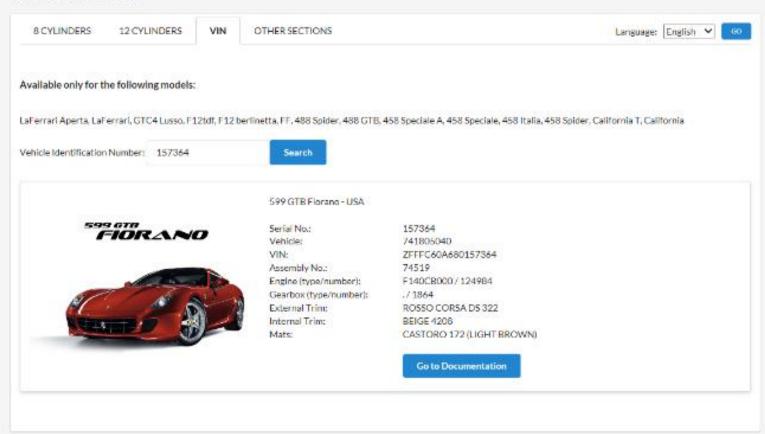
- As of Q4-2017 "build sheets" are available to FNA dealers for California, 458, 599 and newer through an on-line portal
 - Cannot be printed, but can be captured as a "screen shot"
- Request the owners/entrants provide these documents for judging
 - Document as-built configuration of a newer car
- Recognize that obtaining these documents is cumbersome and dependent upon local dealer relationships
 - "Build sheets" are requested not required

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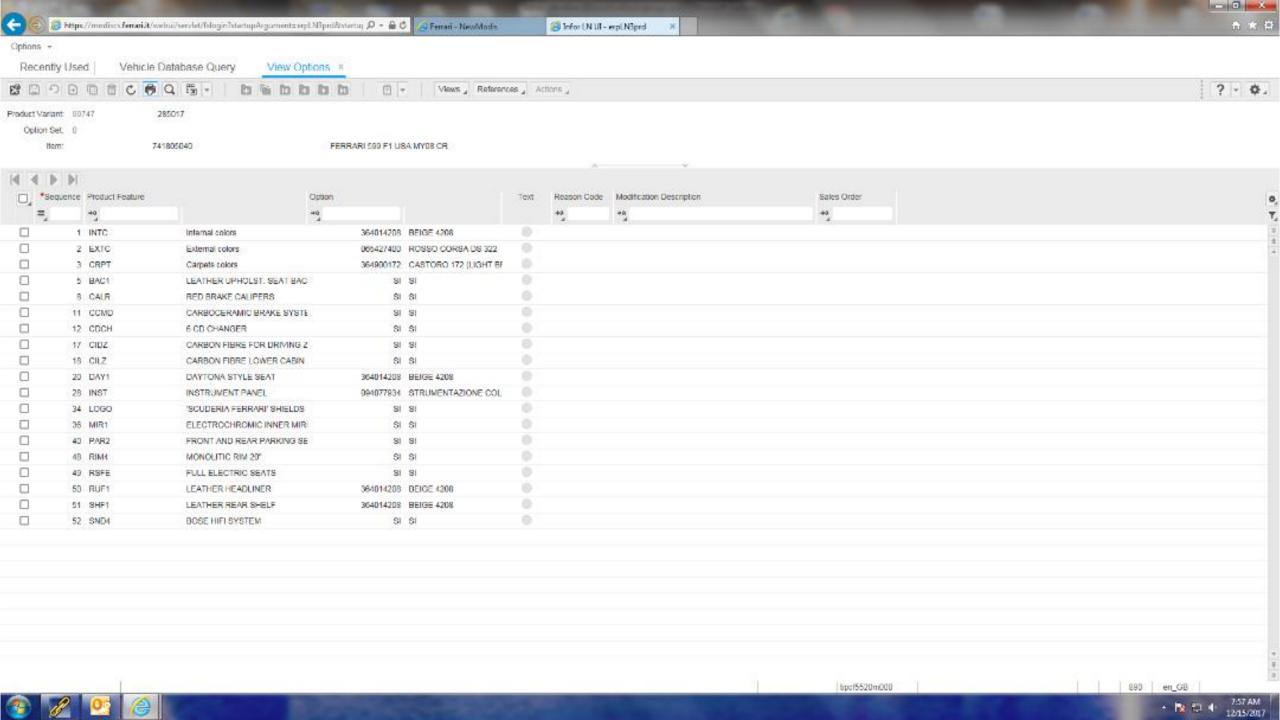












Judging without "Build Sheets"

Many cars will present without any configuration documentation

Entire list of voluminous OEM options is not practical for on-field assessment

 Field-accessible data set (or "Cheat Sheet") on newer cars includes more significant options

458 Spider Configurator

Color: Open

Note:Black roogf was an option





Wheels:

Standard

20" Forged

Silver, Chrome, or Matte Gray (Corsa)

Painted, Diamond, or Dark Painted

Other: 20" spare wheel kit, Carbon Fibre Hub Cap

Brake Calipers: Black, Red, Silver.....

BODY COMPONENTS

*Front wing in carbon

*Carbon fibre rear air ducts
*Carbon fibre side air splitter

'*Scuderia Ferrari' shields

*Rear diffuser in carbon fiber *Front bumper protection filmi

*AFS Systemi

*Sport sill cover

*Front and rear parking cameras

*Parking camera

*Outer carbon fibre B-post trim

*Carbon under door cover

*Carbon fibre fog lamp

*Carbon fibre engine cover

*Anti-stone chipping

*Suspension lifter

*High emotion low emission

*Titanium sport pipes

*Front and rear parking sensors

*Sport exhaust system

IINTERIOR COMPONENTS

Seats:

Leather: Can be single or 2 tone.

<u>Stitching</u>: Can be matching or contrasting, also can be thick thread





Standard Standard, Daytona, Diamond

Racing Goldrake or Daytona

Electrically operated seats
Full electrical seat
Leather upholstery seat backrest
Racing seat lifter
Prancing Horse on Headrest,
Daytona inserts in leather or Alcantara

Seatbelts: Available in 8 colors

Judging Unique/Carbon Trim Pieces

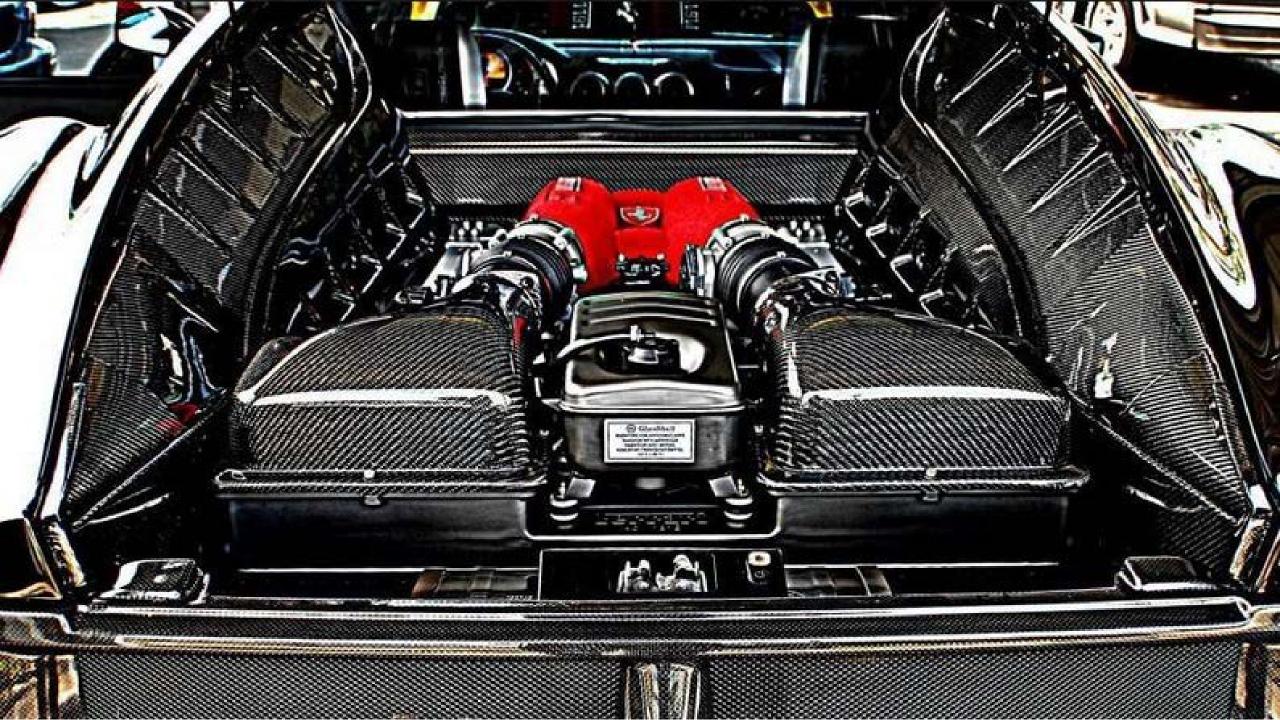
- Practical limitations for evaluating carbon fiber trim pieces
 - Cannot remove trim pieces on the field the check OEM markings

 If a trim piece is shown as available in an OEM document, judge it as if it is an actual OEM piece

- Do not deduct if unsure about originality of a trim piece
 - Make a note for the owner in the judging sheet







Judging Warning Lights in Newer Cars

Newer cars have numerous warning lights

 Recommend passing multiple electronic systems if warning lights extinguish after ignition

 Consider a small standard deduction if some warning lights do not extinguish in newer cars



This is a problem limited to late 360's through 458's and 599's through F12's

 Ferrari has added a riveted Personalization Plaque beginning with 2016 488 GTB

Planned to be on all Ferrari models going forward

Essentially a permanently affixed "build sheet"



PERSONALIZATION SPECIFICATIONS

SERIAL NUMBER

MODEL

229996

488 Spider



CONFIGURATION

EXTERIOR

INTERIOR

MATS

BIANCO AVUS 100

NERO 8500

NERO 152

OPTIONS

A PROPERTY OF THE PROPERTY OF

ADAPTIVE FRONTLIGHT SYSTEM

CALY YELLOW BRAKE CALLIPERS

CARBON FIBRE SIDE AIR SPLITTER

CARBON FIBRE CENTRAL BRIDGE CILR

CSB1 **COLOURED SAFETY BELTS**

ELECTRIC SEATS ELEC

ELEV SUSPENSION LIFTER

CAVALLINO STITCHED ON HEADREST

YELLOW

THREAD IN GIALLO 0113

CARB.FIB.STEERING WHEEL + LEDS

'SCUDERIA FERRARI' SHIELDS LOGO

INN/OUT ELECTR.MIRROR+HOMELINK

YELLOW REV. COUNTER

RSFD 20" FORGED DIAMOND RIMS

COLOURED SPECIAL STITCHING O.R. STC2

TYPP PIRELLI TYRES

ULEZ UPPER PART IN COLOURED LEATHER **NERO 8500**

GIALLO 0113





Implementation: Configuration Documents

 Before FCA 2018 recommend that all entrants electronically submit any available configuration documents for 430 and newer

Submit documents at least 4 weeks before event

- If configuration documents are not available
 - Trim options should be documented with OEM option or accessory catalogs
 - Trim items not on the car's configuration documents should be documented in OEM accessory catalogs